Entry Level Sales Associate

Pergravis is a mission critical facility consulting firm headquartered in Tampa, FL. We are currently seeking a bright, confident and aggressive individual to fill a full-time, entry level, professional sales position.

Pergravis provides a broad range of services including facility assessment, design consultation, program/project management and business continuity consultation. In addition, we also provide facility maintenance services and sell a broad range of electrical and mechanical equipment designed to support the needs of mission critical facilities.

The successful candidate will be a creative self-starter with a four-year college degree or equivalent professional or military experience. The person who is selected to join our team will have the ability to think critically, communicate with clarity (both in writing and verbally) and be fearless in the pursuit of new business all while maintaining the high ethical standards of the company. Familiarity with business concepts, facility infrastructure, including electrical distribution and commercial HVAC systems, is a plus.

The position requires a high degree of contact with Pergravis senior management, the general public, existing customers, prospective customers and partners/vendors. Contact will be by face-to-face meetings, telephone, email and online meetings.

The territory for the position consists of the continental United States with the opportunity to assist others on the sales team with pursuit of opportunities in Europe, Middle East, Caribbean and Latin America.

The compensation package consists of a modest base salary with a generous inverse sliding scale commission structure based on gross sales and a full benefits package including health, dental, vision, life, 401K and paid vacation.

Interested parties should submit resume and cover letter in confidence to:

Hard Copy
Human Resources
Pergravis, LLC
10012 N Dale Mabry Highway
Suite 109
Tampa, FL 33618

Electronic
info@pergravis.com

No phone calls please.